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Karet Tengsin, Tanah Abang, Jakarta, Indonesia, 10220.

Corporate and commercial lawyer advising domestic and international clients on transactions, foreign investment, and regulatory matters in Indonesia. His practice focuses on structuring deals, negotiating commercial agreements, and supporting clients on corporate governance and compliance.

As Counsel at Perdana & Rekan, he has been involved in a range of cross-border transactions and commercial projects across multiple industries, providing practical, business-oriented legal solutions.



Work Experiences

Counsel

2022 – Present **Perdana & Rekan, Counsellors at Law.**
Jakarta, Indonesia.

2008 - 2022 **Makarim & Taira S, Counsellors at Law.**
Jakarta, Indonesia.

2007 - 2008 **PT Siemens Indonesia.**
Jakarta, Indonesia.

2000 - 2007 **Ali Budiradjo Nughroho Reksodioputro,**
Counsellors at Law.
Jakarta, Indonesia.

1997 - 2000 **PT PricewaterhouseCoopers FAS**
Jakarta, Indonesia.

Education

Bachelor of Law

1996

University of Indonesia,
Depok, Indonesia



Master of Management

2007

Binus Business School,
Jakarta, Indonesia



Practice Areas

- Commercial Corporate Practice, covering: Merger and Acquisition, Foreign Investment, Hotels, and other aspects of general commercial corporate practice.
- Corporate Governance
- Arbitration and Litigation
- Labor and Employment

Memberships

- Association of Indonesian Advocates (**PERADI**) member
- Association of Indonesian Translator (**HPI**) member



Languages

- English
- Indonesian

Representatives List/ Types of Work Undertaken

1. Commercial Corporate Practice

- Represented a luxury property developer in preparing and negotiating project development agreements for luxury waterfront residential and mixed-use projects.
- Represented various hotel owners in preparing and negotiating hotel management agreements.
- Represented various property companies that own buildings in preparing and negotiating building lease agreements with various anchor tenants.
- Provided legal services related to the restructuring of personal care and home care companies in connection with the international restructuring.
- Provided legal services related to the acquisition of various companies in Indonesia (such as banks, life insurance companies, shipyard companies in Batam, content enabler companies, etc.).
- Providing legal advice to various companies in Indonesia related to licensing aspects or operational aspects related to the legal field in Indonesia and its implementation, including various reviews of agreements related to the business activities of various clients in Indonesia, preparing legal documents for various clients such as general meetings of shareholders related to corporate actions.
- Providing legal advice to various international clients related to foreign investment in Indonesia.

2. Corporate Governance

- Represent foreign companies and individuals in shareholder disputes, including participation in General Meetings of Shareholders (GMS), acting as chairperson or shareholder representative in contentious situations.
- Draft, review, and negotiate commercial agreements and corporate documents, including General Meeting of Shareholders (GMS) documentation according to Indonesian regulations.

3. Arbitration and Litigation

- Represent multinational companies and major hospitality groups in arbitration proceedings before BANI involving contractual disputes, achieving favorable awards through strategic case handling with case value amounting to USD240,000.
- Represent a refractories company as defendant in complex civil litigation at the Bekasi District Court involving claims of approximately USD3.2 million, securing a favorable judgment for the client.
- Represent airport officials in breach of contract disputes relating to procurement of goods and services at the Cirebon District Court, with claims of approximately USD200,000.
- Represent clients in complex post-divorce asset division cases involving assets valued at up to USD6.7 million across multiple jurisdictions, including coordination with Malaysian counsel to ensure enforceability

4. Labor & Employment

- Handle disputes across all stages, including bipartite negotiations, mediation before Manpower Offices, and litigation before Industrial Relations Courts.
- Advise and represent clients in termination procedures involving compensation claims of up to USD67,000, including bipartite and tripartite processes.

Other Qualifications

- Certified translator from the Association of Indonesian Translators for Indonesian and English language pairs.
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Published Articles

- Indonesian Contributor to World Bank Group / International Finance Corporation Doing Business reports (2005, 2006, and 2008); listed as first Indonesian contributor
 - Author of “Five issues commonly encountered in commercial building leases” (<https://www.internationallawoffice.com/Newsletters/Real-Estate/Indonesia/Makarim-Taira-S/Five-issues-commonly-encountered-in-commercial-building-leases>; accessed on 15 June 2020).
 - Co-author of Chambers and Partners’ Practice Guides of Real Estate in Indonesia for 2020 (<https://practiceguides.chambers.com/practice-guides/real-estate-2020/indonesia>; accessed 15 June 2020).
 - Author of Hukumonline Legal Clinic titled “Mengenal Jenis Putusan Arbitrase” (<https://www.hukumonline.com/klinik/a/mengenal-jenis-putusan-arbitrase-cl2813/>; **accessed 13 April 2026**)
 - Author of Hukumonline Legal Clinic titled “Apakah Sekutu Pasif = Komisaris CV?” (<https://www.hukumonline.com/klinik/a/apakah-sekutu-pasif-komisaris-cv-lt4c45b2f500c9e/>; accessed 13 April 2026)
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Awards



Benchmark Litigation Asia Pacific
(2026) - Future Star



Benchmark Litigation Asia Pacific
(2026) - Notable Firm



ALB Indonesia Law Awards (2025) –
Rising Law Firm of the Year



ALB Indonesia Law Awards (2025) – Dispute
Resolution Boutique Law Firm of the Year



Asia Business Law Journal's 2025 Indonesia
Law Firm Awards (2025) – Litigation



Hukumonline (2025) – Practice Leaders
Elite One in the category of Labor and
Employment



Hukumonline (2025) –
Legal Clinic Awards
in the category of Labor and Employment